

HORISONT DEUTSCHLAND

Market access program 2021-2022

For Skåne based scaleups, looking to enter the German market

A cooperation between the Swedish Chamber of Commerce in Germany and Invest in Skåne



Schwedische
Handelskammer
*in der Bundesrepublik
Deutschland*

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Meet

T-meeting

T-Meeting makes communication on equal terms possible – for everyone. T-Meeting is a company which listens to its users, and builds the products that they ask for. The team at T-Meeting are communications specialists with over two decades of experience working towards supportive and assistive communication solutions, tailored for the deaf, deaf-blind, hearing- and speech impaired. The products are infinitely scalable, and the user software is created with flexibility in mind to ensure that all users can receive a product which suits their specific needs.

 veton@tmeeting.se

 www.tmeeting.com



Veton Tairi, Business Developer at T-meeting

Meet

Elonroad

Elonroad is a mobility deep tech company, working with road based charging solutions for all electric vehicles. You can charge your EV both while driving as well as being parked. Works for highways, city streets, ports, terminals and other closed loop operators. Our smart road is packed with features for safety, balancing and billing through our Internet connected sensors.



karin@elonroad.com



www.elonroad.com

ELONROAD[©]



Karin Ebbinghaus, Chief Executive Officer at Elonroad

Meet

Precise Biometrics

Precise Biometrics is a global company developing biometric software algorithms used for verifying identities using innovative digital technologies. The company offers software for fingerprint scanners in mobile devices, smart payment cards as well as biometric identity systems within access control system for entering a facility based on facial recognition. The company has a long history of research and development in various segments and more specifically within access control systems that are just starting to disrupt. It's about keeping unauthorized people out, but also streamlining access with a superior future-proofed experience.



alex.cately@precisebiometrics.com



www.precisebiometrics.com

PRECiSE[™]
BIOMETRICS



Alex Cately, Business Developer at Precise Biometrics



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Meet

Quantum Group

The Quantum Group delivers, based on world-leading expertise, solutions in the field of high power electronics. Main products are modulators and pulse transformers which TQG can design, produce, and test. Additionally, TQG has a complete design software and methodology that can easily adapt our products to different customer requirements. Compared to current market standards, TQG can supply more compact and cost-effective solutions with the same performances.

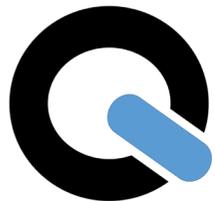
Modulators and pulse transformers are mainly used in scientific research, pulsed electric field applications for the food processing industry, medical applications like radiotherapy, x-ray cargo scanners and radar systems.



carlos.cordovam@tqg.se



www.thequantumgroup.eu



Carlos Cordova, CEO at The Quantum Group

Meet

Vultus

Vultus develops and delivers world-class digital services based on satellite data to the agricultural sector. Our goal is to contribute to a more sustainable society with tools to streamline the use of nitrogen fertilizer without sacrificing profitability. We have been able to show that with maintained harvests, we reduce nitrogen use by 17%. We also provide the market with crop-specific services to produce data on everything from soil conditions (eg soil moisture, soil content) to different vegetation indices.



carl.lindegren@vultus.se



www.vultus.io



Carl-Johan Lindegren, Sales Manager at Vultus

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